The following businesses are sponsors and/or trade show participants

for the 2013 Carver County/U of MN Dairy Expo.

Thank you for your support!

- A & L Laboratories
- ABS Global Inc.
- AMPI
- B & R Dairy Equipment (Bou-matic-DeLavel)
- Bongards Creameries
- Byron Seeds
- CalfStart LLC
- Countryside Vet & Feed
- D & D Ag Supply and Construction
- Dairy Star
- Dairyland Laboratories
- Dairyland Pest Control
- Diamond V Mills
- Elanco Animal Health
- Farm Bureau Financial Services/Carver County Farm Bureau
- Form-A-Feed
- Grassland Solutions
- Hanson Silo Co.
- Hubbard Feeds Inc.
- ID-Tek Auto Calf Feeders
- Isaacson Sales & Service
- KNUJ Radio
- Lano Equipment of Norwood Inc
- Lano Equipment of Shakopee Inc
- Merial Ltd.
- Mid-County Co-op
- Midwestern BioAg
- Minnesota Beef Council
- Minnesota Corn Growers Association
- Minnesota Dairy Herd Improvement Assn.
- Minnesota Dairy Initiatives (MDI)
- Minnesota Milk Producers Assn.
- Minnesota National Farmers Organization
- Minnesota Select Sires
- Mueller Sales & Service
- Munson Lakes Nutrition
- Osakis Silo Repair
- Producer's Choice
- Schaeffer Lubricants/M & B Enterprises
- Quality Sales & Service
- Steuart Laboratories
- Storms Welding & Mfg. Inc.
- Swiss Valley Farms
- Udder Comfort
- United Farmers Cooperative
- Vi-Cor - Varied Industries Corp
- Vita Plus Corporation/Prairie Farm Supply
- Waconia Farm Supply-Dairy Tech Services
- Wieser Concrete
- Zinpro
- Ag Star Financial Services
- Alltech
- Bruesehoff Seed
- Education For Agriculture Sustainability
- KleinBank of NYA
- Liberty Veterinary Services, LLC
- Milk Specialties Global
- Ron Miller Polydome & Kraiburg Mats & Dairy Flooring
- State Bank of Hamburg
- Venture Milling-Precision Dairy Nutrition

SAVE THE DATE:
Monday, February 18
2013 Carver County/U of MN
Dairy Expo & Trade Show

Interested in a booth in the trade show or being a sponsor? There are various levels of sponsorship available to advertise your business & support the Expo. Please contact the Carver County Extension office and talk to Cindi (952-466-5315) or Laura (952-466-5306) for booth & sponsorship opportunities.

In the event of inclement weather, please call the U of MN Extension Farm Information Line for event status: 1-800-232-9077.

UNIVERSITY OF MINNESOTA
EXTENSION

CARVER COUNTY / U OF MN EXTENSION DAIRY EXPO & TRADE SHOW

MONDAY, FEBRUARY 18, 2013

Schedule of Events

9:00 AM	Registration, Refreshments, & Trade Show		
10:15 AM	Early Bird Drawing & Trade Show		
	SESSION A	**SESSION B**	**SESSION C**
10:30 AM	**10 Ways to Improve Profitability Without Expanding** **Dr. Tom Bailey** **Elanco Animal Health** Dr. Tom Bailey will discuss practical, common sense ways to increase dairy farm income while minimizing outgoing expenses. Strategies will be applicable for all dairy farms.	**10 Strategies to Feed Your Dairy Herd During High Feed Prices** **Dr. Noah Litherland** **University of Minnesota Extension** Optimizing the value of your dairy's feed during times of elevated feed costs is a challenge to dairy profitability & sustainability. This session will provide 10 practical steps to: manage your feed costs, improve efficiency of performance, and aid in identifying areas in your feeding program that can be managed to give you a bigger return on your feed investment dollar.	**New Technologies in Dairy Replacement Heifer Management** **Pat Hoffman** **University of Wisconsin Extension** Dairy replacement heifer management is changing big time. Terms, such as average daily gain and average calving age, are being replaced with genomics, sexed semen, calving age stringing, precision feeding, and intake control. So it's out with the old and in with the new terms of dairy replacement heifer management.
11:30 AM	**SESSION D: Keynote: How to Achieve True Success and Happiness** **Hank Wagner, Wagner Dairy Farm, Oconto Falls, WI** Hank Wagner is a dairy farmer and past president of the Professional Dairy Producers of Wisconsin. His presentation will give you some very important keys to true success and happiness, both in business and personally. You will be inspired and challenged as you hear about some life changing lessons. This presentation will give you plenty to think about and will likely take you, your business, and your relationships to a whole new level.		
12:45 PM	Lunch & Trade Show		
	SESSION E	**SESSION F**	**SESSION G**
2:15 PM	**10 Ways to Improve Profitability Without Expanding** **Dr. Tom Bailey** **Elanco Animal Health** Dr. Tom Bailey will discuss practical, common sense ways to increase dairy farm income while minimizing outgoing expenses. Strategies will be applicable for all dairy farms.	**Calving Conundrums** **Dr. John Zimmerman** **Liberty Vet Clinic** Practical information on how to successfully manipulate calving malpresentations (head or leg back, breech presentation, etc.) and deal with uterine torsions and other calving abnormalities. We will review normal calving processes as well as how to decide when to examine or intervene.	**Innovations in Evaluating Starch Digestibility for Lactating Dairy Cows** **Pat Hoffman** **University of Wisconsin Extension** New models have been developed which combine the physical characteristics (particle size) & the chemical composition (fermentation, particle bonding) of feed grains to estimate their feeding potential. Attendees will learn of new innovations in the evaluation of feed grains for lactating dairy cows.
3:00 PM	Trade Show		
3:15 PM	Ladies & Grand Prize Door Prize Drawings		

21st Annual Carver County
Dairy Expo & Trade Show

PRE REGISTRATION FORM

Pre-registration is not required, but will save you time when registering at the Expo.

FOR MAIL-IN REGISTRATION, COMPLETE THIS FORM & ENCLOSE A CHECK

Name _____

Name _____

Name _____

Name _____

Business_____

Address _____

City_____

State/ZIP _____

Phone (day) _____

Email _____

Please register me for:

☐ **Dairy Expo Participant - Per person**..... $10

# of People _____

☐ **Trade Show Booth**..... $150
Contact Extension office for availability – 952-466-5315

☐ **Event Sponsor** .....various
Contact Extension office for details – 952-466-5315

☐ **Check Enclosed – payable to: Carver County**

MAIL TO: U of MN Extension - Carver County
Dairy Expo Registration
11360 Hwy 212 W, Ste #4
Cologne, MN 55322

EVENT DETAILS

Cost: $10/person
$5/ child age 12 & under

Cost includes refreshments, entry to all educational sessions & trade show, lunch and printed proceedings.

DOOR PRIZE DRAWINGS

Early Bird Drawing 10:15 AM
Gift certificate for 2 tickets to the Chanhassen Dinner Theater. Provided by Waconia Farm Supply.

Ladies Drawing 3:15 PM
A custom designed gift basket - $50 value. Provided by the Carver County Dairy Core Team.

Grand Prize Drawing 3:15 PM
Weekend Getaway Package – 2 nights hotel stay at the Holiday Inn – St. Cloud & $100 spending money. Provided by the Carver County Dairy Core Team.

Location
Central High School
531 Morse Street
Norwood Young America, MN

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UNIVERSITY OF MINNESOTA | EXTENSION
Carver County
11360 Hwy 212, Suite #4
Cologne, MN 55322

21st Annual Carver County Dairy Expo & Trade Show

A seminar and tradeshow for dairy producers and related industries

Monday, February 18, 2013
Central High School
Norwood Young America, MN

UNIVERSITY OF MINNESOTA
EXTENSION