

## Who is Annie?

Annie was a farm woman who lived in a small farming town in Illinois. She spent her lifetime learning how to become involved as a business partner with her farm husband.

## What is Annie's Project?

Annie's Project is a 6 week course designed especially for farm women. Session will combine lecture, discussion, individual and small group activities, and computer training.

Annie's Project strives to help farm women gain understanding and knowledge necessary to be active and involved farm partners. Annie's Project will also help women find new ways to balance the demands of family, community, and professionalism with in the ag community.

## Project Partners



## Topics

### Human Resource Management:

- √ Personnel Management
- √ Personality Analysis

### Insurance

- √ Life, Health, Disability & Long Term Care – How much do you need?
- √ Crop Insurance - Most effective way to reduce risk

### Managing and Marketing Grain

- √ Developing marketing plans
- √ Grain delivery decisions
- √ Crop storage analysis
- √ Grain inventory management

### Farm Financial Management

- √ Business Plans – Your road map to the future
- √ Importance of Financial Statements – Balance Sheet, Cash Flow & Income Statements
- √ Farm Loans – How bankers make decisions
- √ Mastering spreadsheets
- √ Retirement, Farm Transfer & Estate Planning

### Contact:

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East Grand Forks, MN 56721  
(218) 689-5375 Betsy  
[betsy.jensen@northlandcollege.edu](mailto:betsy.jensen@northlandcollege.edu)

Registration Form: Thief River Falls

Name: \_\_\_\_\_

Address, State, Zip Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Alternate Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

**\$100 Registration fee** and Registration Form must be received by **December 7, 2007**. Space is limited. Registration fee can be paid by check to: University of Minnesota Extension

Mail checks and registration form to: **Margot Rudstrom, Extension Regional Center, Morris, 46352 State Hwy 329, Morris MN, 56267**

## Meeting Location

All sessions will be held on Mondays  
from 5:30 – 9:00 pm at:  
Northland Community and Technical  
College  
1101 Highway One East  
Thief River Falls  
Room 601

## Cost

Registration fee: \$100 per person.  
This includes all software, books and  
materials.

The registration fee also includes  
registration for 1 credit in Northland  
Community and Technical College  
Farm Business Management.  
Registering for 1 credit will allow you  
to purchase Microsoft Office at a  
reduced price, if you so choose.

## Participant Comments

I never knew that there were so many  
farm wives craving for the knowledge  
to know more about what's going on –  
on the farm.

I believe that I can gain more  
knowledge about farming and  
marketing and be more involved in our  
farming operation – rather than being a  
silent partner.

Extension Regional  
Center, Morris

UNIVERSITY OF MINNESOTA  
EXTENSION

WCROC  
46352 State Highway 329  
Morris, MN 56267-0471

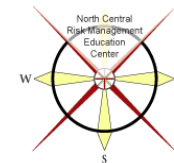


**To empower farm women  
to be better business  
partners**

**A workshop for management  
and decision-making in the  
complex and dynamic world of  
agriculture**

January 7 – February 25  
Mondays 5:30 – 9:00 pm

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Technical College  
1101 Highway One East  
Thief River Falls  
Room 601



This program is funded through the  
North Central Risk Management  
Education Center