

## Who is Annie?

Annie was a farm woman who lived in a small farming town in Illinois. She spent her lifetime learning how to become involved as a business partner with her farm husband.

## What is Annie's Project?

Annie's Project is a 6 week course designed especially for farm women. Session will combine lecture, discussion, individual and small group activities, and computer training.

Annie's Project strives to help farm women gain understanding and knowledge necessary to be active and involved farm partners. Annie's Project will also help women find new ways to balance the demands of family, community, and professionalism with in the ag community.

## Project Partners



## Topics

### Human Resource Management:

- √ Personnel Management
- √ Personality Analysis

### Insurance

- √ Life, Health, Disability & Long Term Care – How much do you need?
- √ Crop Insurance - Most effective way to reduce risk

### Managing and Marketing Grain

- √ Developing marketing plans
- √ Grain delivery decisions
- √ Crop storage analysis
- √ Grain inventory management

### Farm Financial Management

- √ Business Plans – Your road map to the future
- √ Importance of Financial Statements – Balance Sheet, Cash Flow & Income Statements
- √ Farm Loans – How bankers make decisions
- √ Mastering spreadsheets
- √ Retirement, Farm Transfer & Estate Planning

### Contact:

**Rex Quam** (507) 251-2650  
[rex.quam@riverland.edu](mailto:rex.quam@riverland.edu)

**Registration Form: Rochester**

Name: \_\_\_\_\_

Address, State, Zip Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Alternate Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

**\$100 Registration fee** and Registration Form must be received by **December 28, 2007**. Space is limited. Registration fee can be paid by check to: University of Minnesota Extension

**Mail checks and registration form to: Margot Rudstrom, Extension Regional Center, Morris 46352 State Hwy 329, Morris MN, 56267**

## Meeting Location

All sessions will be held on Tuesdays from 5:30 – 9:00 pm at:  
Rochester Community and Technical College University Center Rochester  
851 30<sup>th</sup> Avenue SE  
Rochester MN

## Cost

Registration fee: \$100 per person.  
This includes all software, books and materials.

The registration fee also includes registration for 1 credit in Riverland Community College Farm Business Management. Registering for 1 credit will allow you to purchase Microsoft Office at a reduced price, if you so choose.

## Participant Comments

I never knew that there were so many farm wives craving for the knowledge to know more about what's going on – on the farm.

I believe that I can gain more knowledge about farming and marketing and be more involved in our farming operation – rather than being a silent partner.

Extension Regional  
Center, Morris

UNIVERSITY OF MINNESOTA  
EXTENSION

WCROC  
46352 State Highway 329  
Morris, MN 56267-0471



**To empower farm women  
to be better business  
partners**

**A workshop for management  
and decision-making in the  
complex and dynamic world of  
agriculture**

January 8 – February 19  
Tuesdays 5:30 – 9:00 pm

**Rochester Community and Technical  
College  
University Center Rochester  
Room ST-108  
851 30<sup>th</sup> Avenue SE  
Rochester MN**



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